

A PERSONALISED IT SERVICE

WE MAKE SENSE OF IT

If you are looking for an IT partner who provides a personalised service with bespoke solutions, then look no further. Conformedia provides a complete IT service to SMEs across the country.

Working from our head office in Leeds and south west office in Bath, our team works on projects from fully outsourced IT (we become an extension of your team) to one off projects, upgrades and installations.

Originally Conformedia was established to provide specialist IT support and services to newspaper, print and publishing businesses where our industry knowledge and expertise in the consolidation and streamlining of complex IT systems proved invaluable. We now work with a wide spectrum of both B2B and B2C businesses, providing bespoke IT solutions.

We provide a personal service. You can be assured that you will always speak to one of our knowledgeable and helpful team and never be put through to a call centre.

So, if you are looking to increase business efficiency, improve data security and future proof your business IT then we are here to help.



David Rayner, Managing Director, Conformedia

OUR CLIENTS ARE OUR BEST ADVOCATES

ENJOY DIGITAL

“They’re an easy bunch to work with and **very good at explaining IT**. They make you feel comfortable and understanding the information is essential to **making good decisions**.”

“The team in the Conformedia office are **helpful and very knowledgeable**...

Conformedia provides us with **great IT support** so we can get on with producing fantastic Thai food!”

ZAAP THAI

BARRNON MEDIA

“**Conformedia are our IT department**. We don’t have the expertise and it’s not cost effective to have our own IT department.”

“**The Conformedia team have saved us thousands of pounds** by analysing the problem and fixing the software. Without this support we would have had to invest in replacement equipment.”

WOOD RICHARDSON

PFK

“Conformedia are our IT team and **we entrust our business IT operations to them**. They know our entire system intimately and therefore **resolve issues quickly**.”

CONFORMEDIA

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WE TAKE CARE OF YOUR IT, YOU FOCUS ON YOUR BUSINESS

CONFORMEDIA

Personalised IT solutions for Small to Medium Sized Businesses

From one off projects to a fully outsourced service

Backup and Business Continuity | Hardware as a Service | Centralised Management and Reporting
Onsite and Remote Support | Proactive IT Support | Security | Simplified Billing
Specialist IT: Newspapers, Print, Publishing and Media



OUR MANAGED SERVICE PROVISION - MSP

Some clients work with us on a “break-fix” basis, others by project, but by far the most popular service is our MSP option. Our MSP service is an easy and affordable way for SME clients to access a level of IT expertise, usually only enjoyed by large organisations with inhouse IT teams.

GETTING STARTED

...IS QUICK, SIMPLE AND COST EFFECTIVE

Services are tailored to your specific business requirements, including IT infrastructure, support and software licensing. Our Tech as a Service plan allows you to enjoy technology, training, services and maintenance through a low-cost monthly or quarterly subscription. Alternatively, we can facilitate more traditional finance through leasing and lease purchase.

PEACE OF MIND

...WE TAKE CARE OF YOUR IT SO YOU CAN CONCENTRATE ON YOUR BUSINESS

Your IT systems will be secured, up-to-date and proactively supported. Systems are constantly monitored, with any issues automatically logged and dealt with. Our flexible package means that your IT infrastructure can accommodate any changes in your business.

TIME, RESOURCE AND COST EFFICIENCIES ▶ you can focus on core business activities

SIMPLIFIED ADMIN ▶ one monthly bill to cover licenses, maintenance and IT support

NO CAPITAL EXPENDITURE ▶ tax efficient monthly payments

FLEXIBILITY ▶ services can be added or removed as required



CLOUD SOFTWARE & SERVICES

Safe, secure and scalable solutions

- Benefit from new technology
- Microsoft 365 (SaaS)
- Exchange Online
- Azure
- AWS
- Adobe
- Sophos Central
- VoIP

BACKUP & BUSINESS CONTINUITY

Providing you with business resilience when you need it

- Cloud Backup, Replication
- Backup as a Service
- Disaster Recovery

TECH AS A SERVICE

Single subscription for hardware, software and services

- Reduced Cost of Ownership – Save up to 30% of total cost of ownership and spread VAT over the term
- Manage Cash Flow
- Technology – Access to the latest technology to grow your business
- Simplicity – One monthly, quarterly or annual payment
- Flexibility – Choose to return and renew, keep or purchase your equipment
- Optimise IT Budgets

SIMPLIFIED BILLING

All your bills on one monthly invoice

- System Support
- Security – Sophos MSP
- HaaS – Hardware as a Service
- SaaS – Software as a Service
- IaaS – Infrastructure as a Service
- BaaS – Backup as a Service

SECURITY

Protection against cyber attacks

- Anti-Virus
- Malware and Ransomware Protection
- Email Spam Filtering and Security
- Firewalls
- Device Encryption

PROACTIVE SUPPORT

Monitoring your systems 24/7 so you don't have to

- Asset Discovery
- Endpoint Management
- Scheduled Patching
- Automation

ONSITE, TELEPHONE & REMOTE SUPPORT

Your IT team when and where you need us

- Remote Support – Using our on demand remote control software
- Helpdesk – Dedicated helpdesk ready to take your call
- Onsite Visits – Attend customer sites in person

CENTRALISED MANAGEMENT & REPORTING

For effective decision making

- Asset Discovery
- Endpoint Management
- Monitoring
- Customised Reporting

SPECIALIST IT NEWSPAPERS, PRINT, PUBLISHING & MEDIA

Specialist knowledge, expertise and support

- Newspapers
- Print and Publishing
- Marketing and Media

MANAGED SERVICES

